



EXCELLENCE

An excerpt from the book MERIT, EXCELLENCE, INTELLIGENCE, offering Questions, Reflections, and Answers to assist readers in shifting their focus from Diversity, Equity, and Inclusion (DEI) to an emphasis on Merit, Excellence, and Intelligence (MEI).

"Excellence" means being consistent in morality, attitude, quality, and following standards. It means being exceptional without reservation, without forgetting that excellence is a continuous process. Above all, remember that there is no excellence without questioning, without reflection and without actions that result from it, without introducing the value of « common sense » or « sound judgment » on practical questions.

The true meaning of excellence lies not just in being the best, but in achieving great things throughout one's life. Excellence involves consistency in morality, attitude, quality, and adherence to standards. It means being exceptional without reservation, while acknowledging that excellence is an ongoing process.

Seeking excellence demands substantial investment in terms of work and dedication. It involves constantly giving one's best and challenging oneself to surpass standards. This journey can be both rewarding and demanding, and the sense of accomplishment at the end of each day represents a powerful source of motivation.

Excellence is about striving to go beyond, even if it involves making mistakes along the way. To achieve excellence, one must become an expert in their field and adapt to changing circumstances.



It is important to consider that the value of excellence comes from consistent performance over time. It is rarely achieved with a single action but rather through a succession of positive attitudes and actions, known as perseverance.

Key factors to develop in your life to foster excellence include reflecting on what others expect from you and what you expect from yourself. Remember that excellence is a process requiring dedication, hard work, and a commitment to continuous improvement.

Excellence also means setting realistic goals aligned with your deep aspirations, with every step towards these goals being a triumph in itself.

In business, excellence can be described as the practice of exceptional methods in managing the organization and achieving results, based on a set of core values. In today's economy, these practices evolve to become models for world-class organizations.

To achieve excellence at work, a symbiosis between the worker and leadership is essential. Understanding the role of each is crucial. Generally, the role of a leader is to guide, mentor, and inspire others. The leader motivates teams during tough times and supports individuals in their career progression.

Leaders must advocate, demonstrate, and embody their beliefs. It is essential to see the leader working, sacrificing, and defending their project over and over, even when it's difficult. By doing so, the leader directly conveys the importance of the project's success to the workers.

Excellence promotes a growth mindset, encouraging individuals to view challenges as learning opportunities rather than threats. It develops resilience and adaptability, essential qualities for long-term success and personal satisfaction.

Being socially excellent involves focusing on developing skills like active listening, empathy, asking thoughtful questions, using positive body language, giving sincere compliments, showing respect, maintaining eye contact, and adapting one's communication style to different situations, all while demonstrating genuine interest in others and their perspectives.

Keep in mind that the phrase President Trump wakes up thinking is « *Business*. *Everything's Business* ». This emphasizes the importance of not slacking off, being responsible and honest, and making every effort to make things happen. By doing so, you demonstrate true leadership to those around you.

In the chapter on EXCELLENCE, the pursuit of excellence is not about chasing an unattainable ideal of perfection. Instead, it focuses on the daily effort to grow and become a better version of ourselves.



This journey is characterized by perseverance, a sense of fulfillment, and an unwavering commitment to lifelong learning. Achieving excellence demands hard work, dedication, and the resolve to consistently push beyond the ordinary.

The process itself is both enriching and invigorating, with the daily sense of accomplishment serving as a powerful source of motivation.

- The path to excellence
- How to achieve excellence while avoiding failure?
- What does the value of excellence symbolize?
- How to demonstrate excellence?
- How to achieve a sense of accomplishment?
- What about kindness and wholesome effort?
- Excellence in work
- How to clarify the value of excellence at work?
- Leadership and excellence
- How to ensure excellence?
- What are the characteristics and common traits of people who excel?
- How can we find excellence through others?
- Social Excellence
- How to reach excellence?

Excellence lies in the pursuit of improvement and growth, even when it entails making mistakes along the journey. While putting forth the effort to execute well is undeniably vital, mistakes are an inherent part of learning, evolving, and becoming better.

Consequently, it is essential to recognize that dedication, determination, and the willingness to learn embody the essence of value toward your (MEI) strategy.

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In addition to his work as an author, Germain Decelles serves as a Change Management Strategist. With over 40 years of business and consultancy experience, he has worked with both local and international markets in a wide range of sectors, including retail trade, distribution, information technology and communications, transportation, manufacturing, financial services, and government organizations.

Other publications by Germain Decelles include:

- ISO Pour Tous
- Le manuel d'information ISO
- Le guide de préparation ISO
- La gestion du changement en affaires
- La gestion de projet d'affaires
- Le changement POUR TOUS
- Change your future, now!
- My success is your success.
- Mon succès est votre succès.



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